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## APPLICANT TRACKING SYSTEMS

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ERC Dataplus, Inc.  
50 Washington St., Suite 510,  
Norwalk, CT 06854  
1-800-341-6636  
info@SelecttechPowered.com  
www.SelecttechPowered.com

SelecttechPowered.com offers Human Resource professionals a directory of background screening companies (CRAs) who provide an *integrated* affordable Applicant Tracking System. The system is fully EEO/OFCCP compliant and offers you a branded career site, requisition management, job board posting, free applicant emails, along with scheduling, validated pre-hire assessments, Form I-9 management with E-verify, integrations with payroll and HRIS systems, and much more. The system manages hourly and salaried positions using flexible technology that adapts to your clients changing requirements. The unique modular design lets you choose and pay for only the modules you need. Complete implementation and client support is included.

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## BACKGROUND SCREENING CONSULTING SERVICES

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Bruce Berg  
Berg Consulting Group  
2240 Palm Beach Lakes Blvd  
Suite 105  
West Palm Beach, FL 33409  
561-712-1277  
[bruce.berg@bergconsultinggroup.com](mailto:bruce.berg@bergconsultinggroup.com)  
[www.bergconsultinggroup.com](http://www.bergconsultinggroup.com)

- **Since 2000, America's #1 consultancy specific to the industry.**
  - Business improvement (marketing, sales, operations, benchmarking and more).
  - Improved quality, turnaround and lower costs.
  - Mergers and Acquisitions.
- **Over 18 years industry experience.**
  - Bruce Berg built his company (CIC/HireCheck) from \$197,000 in sales in 1991 to \$13,000,000 in 2000, becoming the absolute best in the industry. Ask anyone.
  - The company sold in 1998, creating what is now the third largest company in the industry.
  - Our group has grown to six experienced people working with hundreds of clients.
- **We really know this industry. It's all we do.**

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## COURT HOUSE RESEARCHERS

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Heather Arndt  
ABC Services, Inc.  
Business Owner  
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Le Center, MN 56057  
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Fax: 507-357-6056  
[harndt@frontiernet.net](mailto:harndt@frontiernet.net)

ABC Services Prides Itself On Providing First Class Customer Service, Fast Document And Information Retrieval Services To Everyone Using Our Experienced Document Specialist. We believe in professional, personal services vs. automated systems. We offer customized screening packages, accurate and secure information for your protection at affordable pricing. Our turn-around-time is 72 hours or less depending on the services requested.

We specialize in the following types of searches:

- Criminal Records from all Minnesota counties
- State, Civil, Probate and Family Records
- US District Court
- Research, Retrieval & Certified Copies of Public Records

**Come Experience Our Service Difference**



Paige Fortie  
Vice President,  
Sales & Marketing  
G.A. Public Record Services, Inc.  
3200 W. Pleasant Run Rd,  
Ste, 420  
Lancaster, TX 75146  
(800) 760- 2468  
[plarrington@gaprs.com](mailto:plarrington@gaprs.com)  
[www.gaprs.com](http://www.gaprs.com)

G. A. Public Record Services, Inc. provides quality, on-site county-level criminal record searches nationwide for use in employment and tenant screening, corporate due diligence, private investigations and risk management. We offer secure exchange of information utilizing password-protected accounts via the Internet and XML file transfer resulting in time service of 24-72 hours. We provide customized pricing, volume discounts, and incentive cap structures to compliment our published discount price structure. Rely on G.A. Public Record Services for the information you need, when you need it.

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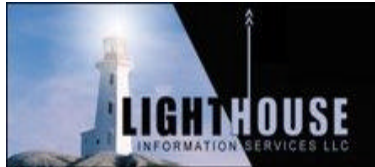
## COURT HOUSE RESEARCHERS - continued

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Rick Dyer  
Vice President  
Liberty Alliance  
Background Checks  
& Drug Testing  
22707 La Palma Ave  
Yorba Linda, Ca 92887  
800.630.2880 x 232  
[Rick@Liberty-Alliance.com](mailto:Rick@Liberty-Alliance.com)  
[www.Liberty-Alliance.com](http://www.Liberty-Alliance.com)

Liberty Alliance began in November of 2001. We can search in all 3200 counties of the United States and 203 countries around the world. We specialize in Southern California. In addition all of our trained researchers meet all the PRRN, NAPBS and court research standards. Our turn around rate is 24 to 48 hours. We require a credit card to be on file but normally invoice all orders in 30 days. Our Office hours are 7 AM PST to 5 PM PST M-F with major court holidays off.



Ben Peacock  
President  
Lighthouse Information  
Services, LLC  
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Woodstock, GA 30188  
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[wbpeacock@lighthouseinfoserv.com](mailto:wpeacock@lighthouseinfoserv.com)  
[www.lighthouseinfoserv.com](http://www.lighthouseinfoserv.com)

For nearly a decade, Lighthouse Information Services has set the standard on conducting criminal and civil history searches throughout the South. Using our team of in-house and independent information retrievers, we can personally inspect records in every county, state and federal courthouse in Georgia.

Additionally, we now have partnerships with research providers in other jurisdictions throughout the country. To insure that our clients are receiving the most reliable, accurate and up to date information, we go directly to the source and do not rely on Internet database services. With us, you can feel confident that you are getting the best possible information.

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## COURT HOUSE RESEARCHERS - continued

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Missouri Record Service, Inc.  
1406 Missouri Blvd., Suite F  
Jefferson City, Missouri,  
65109 USA  
Voice: 573-893-4428  
Fax: 573-893-2396  
[www.morecordserviceinc.com](http://www.morecordserviceinc.com)  
[mrsi@embarqmail.com](mailto:mrsi@embarqmail.com)

Screening your employment candidates BEFORE you hire may be the single most important step in the process of staffing your business. Let MRSI become your trusted partner by providing:

- MISSOURI Statewide Criminal Record checks from the Missouri State Highway Patrol Central Repository.
- Criminal record searches for states other than Missouri
- Records collected from criminal justice agencies include arrests, prosecution, a final disposition, correction supervision, and release.
- Felony and serious misdemeanor arrests, including sex offender registration information, and all alcohol and drug related traffic offenses
- OIG/GSA Exclusion and Sanctions reports.



Omni Data Retrieval  
Phone: 952-985-7220  
Toll Free: 877-257-0054  
Fax: 952-985-7211  
[sales@omnidataretrieval.com](mailto:sales@omnidataretrieval.com)  
[www.omnidataretrieval.com](http://www.omnidataretrieval.com)

Omni Data Retrieval is a wholesale research firm specializing in 'live' county search requests. We service all counties nationwide with fast, accurate courthouse research. We support you with dedicated customer service, competitive volume pricing and the most up-to-date information available. In addition to these benefits, our clients receive access to:

- Multiple XML interface options
- Industry-leading research network
- Daily status updates and real-time results

At Omni Data Retrieval we are continually expanding our supplier network and improving our technology to provide each of our clients a unique and remarkable experience. To experience the power of *Your One **Reliable** Source* contact us at [www.omnidataretrieval.com](http://www.omnidataretrieval.com)



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BRP Publishing  
Public Records Retrievers  
Network  
206 W. Julie Dr. #2  
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[www.brbpub.com](http://www.brbpub.com)  
[www.prrn.us](http://www.prrn.us)

BRB Publications ([brbpub.com](http://brbpub.com)) specializes in detailed, comprehensive information about the access and use of public records. The Public Record Research System (PRRS) product is designed for the professional and gives extensive details on record access policies and procedures for over 28,000 government and private agencies. Check out their BRB Bookstore to learn about their public records publications, especially the industry-standard "Sourcebook to Public Record Information", now in its 10th edition." Also, BRB manages the Public Record Retriever Network (see [prrn.us](http://prrn.us)) and is a founding member of the National Association of Professional Background Screeners (see [napbs.com](http://napbs.com)).

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## COURT HOUSE RESEARCHERS - continued

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Rafael Jorge  
President  
RJI Services Inc  
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818-846-5038  
[Rafael@RJI.com](mailto:Rafael@RJI.com)  
[www.RJI.com](http://www.RJI.com)

With 20 years of public records experience RJI is the leading Los Angeles County based public records research and retrieval firm servicing Consumer Reporting Agencies throughout the pre-employment industry. RJI has a network of researchers that visit the courts on a daily basis, thus insuring our clients are provided with the most current and up to date public records information available. RJI's approach of conducting all public records research on a hands-on basis consistently ensures both the quality and accuracy of our client's results. RJI is a licensed investigation firm by the State of California and Arizona.



Vince Brodt  
Business Development  
Manager  
SJV & Associates, LLC  
(770) 917-0979 x319  
(770) 874-0702 direct fax  
[Vince@sjvassoc.com](mailto:Vince@sjvassoc.com)

SJV & Associates is an Atlanta based national information retrieval agency that specializes in providing high quality, in-depth, accurate and timely court records research. Established in 1998, and always 100% wholesale, the company's staff includes in-house court record retrievers and a network of over 1,500 licensed retrievers throughout North America. Many of these retrievers have backgrounds in criminal justice including experience as law enforcement officers and private investigators. SJV is also the only firm in its direct marketplace to host an ISO 9001:2008 Certified Quality Management system, ensuring superior quality research, results, and customer service for their entire client base.

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## CREDIT REPORTING SERVICES

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Pattie Annunziata  
National Sales Executive  
Merchants Credit Bureau  
41 Park of Commerce, #  
308 Savannah GA 31405  
(800) 457-5890  
[p.annunziata@mcbusa.com](mailto:p.annunziata@mcbusa.com)  
[www.mcbusa.com](http://www.mcbusa.com)

Merchants Credit Bureau (MCB) is a full-service credit reporting agency specializing in credit reporting services. We are committed to providing the highest level of service and support through the use of technology and quality customer care. MCB services include: Consumer Credit Reports, Business Credit Reports, Employment and Tenant Verifications, Mortgage Services, and more.

We are the sole Experian affiliate bureau and have the unique ability to assist small to large companies. As a result, if you are not receiving direct access to Experian's website and information for XML services, please let us help. We focus on customer service and compliance.

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## DATABASES AND SOFTWARE PROVIDERS

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Barry Boes  
Accio Data, Inc.  
PO Box 787  
Dripping Springs, TX 78620  
512 858-9329  
[Barry.Boes@acciodata.com](mailto:Barry.Boes@acciodata.com)  
[www.acciodata.com](http://www.acciodata.com)

Accio Data delivers Web-based software solutions to employment screening firms. Extensible via XML interfaces and providing workflow management, invoicing, vendor management, and reporting modules, Accio Data delivers the best employment screening platforms in the industry.

Accio Data combines great performance with technology innovations, low administration costs, and extensive customizability to help their clients grow while improving margins.

Learn more about Accio Data by visiting [www.acciodata.com](http://www.acciodata.com) or call 1-888-450-2060.

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## DATABASES AND SOFTWARE PROVIDERS - continued

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### BackChecked

John Kloos  
President  
BackChecked LLC  
5916 East Arcadia Lane,  
Phoenix, AZ 85018  
480.970.3612  
[jkloos@BackChecked.com](mailto:jkloos@BackChecked.com)  
[www.backchecked.com](http://www.backchecked.com)

Whatever your current size, BackChecked instantly puts you on par with the biggest players in the background screening industry. Your clients get the on-line features they demand. You get an efficient back-office system as a bonus. You also get direct connections to a who's who of data suppliers and world class Applicant Tracking Systems. Best of all, it's available at a fixed cost. No transaction fees!

Where do our clients come from? One third came from a home grown system. One third switched from one of our competitors. One third were start-ups. But, they all have something in common. They're smart!

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### ClearStar.net

Caryl McMains  
Vice President,  
Sales and Business  
Development  
ClearStar.net  
6525 Shiloh Rd,  
Suite D-300,  
Alpharetta, GA 30005  
(877) 796-2559  
[sales@clearstar.net](mailto:sales@clearstar.net)  
[www.clearstar.net](http://www.clearstar.net)

A 2009 honoree in *Inc.* magazine's annual ranking of the 5,000 fastest-growing private companies in the country, ClearStar.net is a trusted provider of strategic services and decision making information for background screening firms. ClearStar.net's proven technology infrastructure is HR-XML Consortium certified and sets the foundation for a strong community of progressive, independent retailers who provide risk mitigation, employment and tenant screening services. A founding member of the National Association of Professional Background Screeners, ClearStar.net and its distribution network have been facilitating confident business decisions by serving consumers of public records since 1995.



Tony Cordaro,  
Vice President Sales  
deverus, Inc.  
1708 W 6<sup>th</sup> Street,  
Austin, TX 78703  
888-690-9297  
[www.deverus.com](http://www.deverus.com)  
[info@deverus.com](mailto:info@deverus.com)

deverus is revolutionizing the way businesses view background screening technology. The **Verocity 2009** solution gives background check companies a clear competitive advantage by providing superior, HR driven technology, on-demand customer support and a wide array of powerful business development tools.

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## DATABASES AND SOFTWARE PROVIDERS - continued

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Gary Dewitt  
President  
Epic Concepts  
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[gdewitt@epicconcepts.net](mailto:gdewitt@epicconcepts.net)

Epic Concepts is a software integrator specializing in secure data communications. With nearly two decades of experience in software development and support of mission critical systems involving personal confidential data, we are experienced and can handle the changing business conditions. Our latest product offering "EZyCHECK" is a 100% .NET and PCI Certified Secure to assure our dedication of protecting all parties. With direct experience as a former 10 year CRA providing information on a retail basis, we know first hand what you and end users clients need and expect.

We welcome the opportunity to demonstrate our capability and knowledge.



Rob Stewart  
Sales Manager  
FRS – Imagination  
Technologies  
5212 Concord Hwy  
Monroe, NC 28110  
Ph: (704) 282-2320  
[rstewart@FRSsoftware.com](mailto:rstewart@FRSsoftware.com)  
[www.FRSsoftware.com](http://www.FRSsoftware.com)

FRS is the background screening industry's most widely utilized technology with more than 200 installations. Since 1993, the team at Imagination Technologies has been designing full-featured systems to give background screening companies the tools to simplify their day-to-day operations and better serve their clients. Background Screening firms who invest in FRS are able to operate more efficiently and more profitably by reducing their data processing time, improving their time service, and empowering them with the ability to deliver leading-edge system-to-system integration and Internet ordering solutions.





Bill Bollinger  
Executive Vice President  
National Background Data, LLC  
P.O. Box 772277  
Ocala, FL 34477-2277  
(866) 389-8817  
[wjb@NationalBackgroundData.com](mailto:wjb@NationalBackgroundData.com)

National Background Data, LLC (NBD) is the leading provider of criminal history database information to the background screening industry. With the nation's largest privately held criminal records database, NBD provides efficient and economical access to multi-jurisdictional data. NBD's comprehensive database search services are available through its Solution Provider Network. NBD helps companies reduce operating costs and optimize profits by providing an efficient, quality service unmatched in the industry. NBD's success also lies in its commitment to superior customer service and unparalleled loyalty to its Solution Providers to provide a high quality, low cost, complete solution. Learn more at [www.NationalBackgroundData.com](http://www.NationalBackgroundData.com).



Barton Taylor  
TazWorks, LLC  
1192 East Draper Parkway,  
Suite 401  
Draper, UT 84020  
801-572-7401 x101  
Fax - 866-203-9020  
[bartont@tazworks.net](mailto:bartont@tazworks.net)  
[www.tazworks.net](http://www.tazworks.net)

TazWorks has worked very hard over the years to develop the most powerful and efficient web based background screening software in the industry. The completely redesigned InstaScreen Premiere 2.0 showcases a very broad range of features to help make your background screening process simple and powerful. [Read more about our InstaScreen Premiere 2.0 background screening software.](#)

Providing "Simple. Powerful." technology to the background screening industry.

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## DRUG TESTING

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Blane Huff  
CEO  
AmeriDrug Testing  
Services  
117 E. Drake Rd  
Fort Collins, CO 80525  
Phone: 970-377-1722  
[ameridrug@yahoo.com](mailto:ameridrug@yahoo.com)  
[AmeriDrugUSA.com](http://AmeriDrugUSA.com)

AmeriDrug Testing Services is one of the leading forensic drug testing laboratories and background screening companies in the industry. We utilize the latest advancements in technology to report the most accurate screening results to our clients. AmeriDrug Testing Services is certified through the Department of Health & Human Services and follows the clinical laboratory improvement amendments and the FCRA for background screenings.

AmeriDrug specializes in laboratory-based Drugs of Abuse, Background Screening, Pain Management, Steroid and Alcohol Testing for: Probation, Correctional, Parole, Courts, Treatment Facilities, Staffing, Employment Agencies, Certified Trainers, Law Enforcement, Small Businesses and Companies Nationwide.



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Executive Director  
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[exdir2@sapaa.com](mailto:exdir2@sapaa.com)

The Substance Abuse Program Administrators Association (SAPAA) is a non-profit trade association whose members represent all of the alcohol and drug testing service agents including third party administrators (TPAs), in-house administrators, medical review officers (MROs), DHHS Certified Laboratories, Substance Abuse Professionals (SAPs), manufacturers of testing devices, and collection sites/collectors. Our membership includes representation from all 50 states, Brazil, Sweden, Ireland, and Canada.

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## MOTOR VEHICLE RECORDS

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Robert Scholtz  
Director of Sales  
*American Driving Records*  
**A First Advantage Company**  
2860 Gold Tailings St.  
Rancho Cordova, CA 95670  
916.591.0966  
775.227.9896  
[rscholtz@fadv.com](mailto:rscholtz@fadv.com)

First Advantage ADR offers more than driving records for 50 states, D.C., Canadian provinces and the US territories -- we have products that will help you grow your business! State fees are rising -- ask about our reduced fee MVRS that are below state cost. Also ask about our Driver Management System (DMS) that can help your clients to monitor, score and report on driver risk. Co-brand the DMS and offer the services to manage your clients' fleets—you'll gain additional marketing exposure and a reoccurring revenue stream. Our systems are integrated with all major platforms that support the pre-employment industry. We have the right products at the right price.



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[www.softechinternational.com](http://www.softechinternational.com)

Softech leads the nation in providing **instant & easy access to the most affordable Driver History Abstracts & Vehicle Registration information** available.

We provide professional assistance and quality solutions to our clientele, and are constantly striving to improve our services. With this in mind, **Softech offers you access to DMVs from all 50 U.S. states as well as from Puerto Rico, Guam and Canada.**

- No monthly fees
- No integration fees
- No software to install
- Pay per record

To learn more about our **cost-effective solutions**, please contact us at **888.318.7979** or visit us at **[www.softechinternational.com](http://www.softechinternational.com)**.

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## ONLINE SEARCHES

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310-414-9849  
[jthurber@fetch.com](mailto:jthurber@fetch.com)  
[www.fetch.com](http://www.fetch.com)

Fetch Technologies is an artificial intelligence company that leverages high technology data access and retrieval tools to save you time and money. Through its Fetch FootPrint group, Fetch provides precision data extraction to help pre-employment screening companies access and extract data from web sites. Our products include the various public records, such as criminal history data, and also new data derived from social and professional network sites. In a world where data is becoming increasingly available online you need a company like Fetch to help you capture the electronic footprint we all leave behind.

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## WHOLESALE VERIFICATIONS

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Craig Caddell  
Vice President  
**Reference Pro**  
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Novato, CA. 94945  
415-493-2118  
ccaddell@referencepro.com  
[www.referencepro.com](http://www.referencepro.com)

Spend Time Training Customers Not Verifiers. Over 150 screening firms rely on ReferencePro for wholesale domestic and international verifications and references covering employment, education and credentials. Firms outsource their most manual process to our secure and dedicated U.S. call center. Fixed wholesale prices, volume discounts, and no minimums or setup fees make ReferencePro easy and profitable to use. Available through our platform partners (a-z) Accio, BackChecked, Clearstar, FRS, ISS, TAZworks, TeamScreen. or XML. We don't off-shore or use home operators. Various discount programs running now. Please call or email us for more information.

# 2010 Background Screening (CRAs) Firms Marketing Portfolio

## Background Screening Directory [www.PreemploymentDirectory.com](http://www.PreemploymentDirectory.com)

PreemploymentDirectory.com is the largest and most comprehensive web based directory of background screening firms designed to make it easy for businesses to be able to quickly find a company to meet their screening needs. PreemploymentDirectory.com has more background screening firms listed than the ASIS International Buyers Guide, Society for Human Resource Management's (SHRM) Vendor Directory and Workforce.com combined. It is the gold standard for employers to find a background screening firm.

**"WE CONNECT BACKGROUND SCREENING  
FIRMS TO BUSINESS"**

## Private Label Ezine Newsletter Service

We can help you have a high quality custom online newsletter to help nurture your relationship with your clients, generate more sales and attract new clients. Use your staff's time to do more valuable work and save all the hassle of researching or writing articles, formatting and managing all the other ezine tasks with our customized ezine process. We make it simple for you by creating a complete online newsletter for you that includes creating a unique header that matches your company colors, incorporates your logo and supports your brand, suggest names for your webzine and a template format for your webzine.

## Comprehensive Guide For Selecting a Background Screening Firm

**Second Edition coming in 2010**



Due to popular demand we will be publishing a second edition of our highly acclaimed GUIDE and distributing it widely throughout the HR Community. Contact us for advertising opportunities to get your message in front of HR Managers and Talent Acquisition professionals.

## eDirect Campaigns

An eDirect Campaign will put your company's advertising message directly on the desk top of more than 1,600 firms in the background screening industry. We will distribute your eDirect mail Campaign directly to firms in your target market. Each eDirect Campaign will only include one advertisement which means you will have an exclusive audience with our readership. No competing ads or messages.

## **New! Coming in 2010** **Background Screening Firms' Directory** **- Platinum Members Only -**

This Directory will be widely distributed in the HR Community to enhance your marketing opportunities.

# *“Get Buzz’d”*

## **The Background Buzz**

**“The News Source for Professional Background Screeners”**



“ Six years ago, we started work building a new company and a new screening application. Three years ago, we were ready to open the doors for business -- but no one knew who we were. Our advertising campaign included magazine spreads, industry newspapers, journals, and the Background Buzz. We received as much recognition from our advertising in the Buzz as from all other sources combined. Thank you Barry Nixon!”

Barry Boes, Accio Data, [www.AccioData.com](http://www.AccioData.com)

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