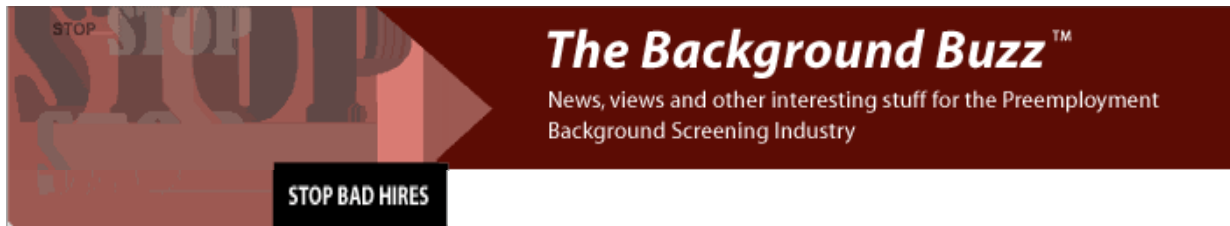


2012 International Background Screening Firms Marketing Portfolio



Private Label Webzine

Articles

Background Screening Directory

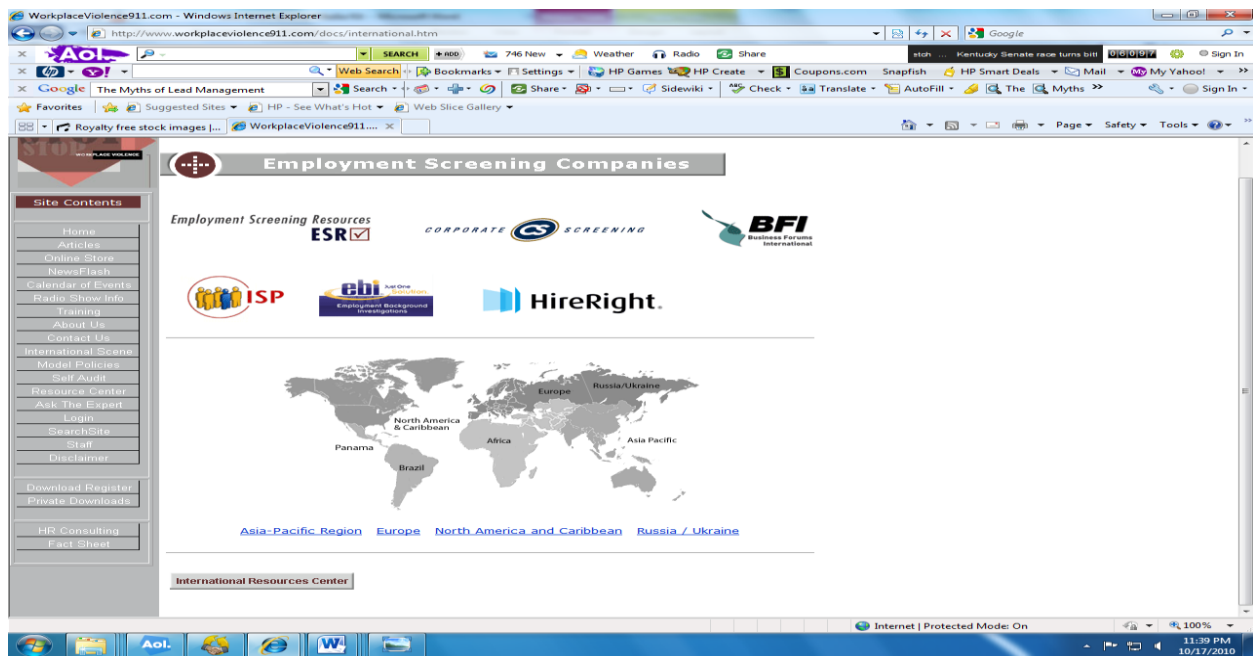
DIAMOND SPONSORSHIPS

Press Releases

eDirect Mailer

The Legal Challenge

Preemployment Screening Directory



International Section

Over the last 20 years the background screening has experience exponential growth and has become a multi-billion dollar industry that is supported by a wide variety of firms including many that conduct business around the globe. The international marketplace has become an important element of the background screening industry and this market has grown to become an important segment of the industry.

PreemploymentDirectory.com is the largest and most comprehensive web based directory of background screening firms designed to make it easy for businesses to be able to quickly find a company to meet their screening needs anywhere in the world.

PreemploymentDirectory.com has more background screening firms listed than ASIS International, Society for Human Resource Management (SHRM) and Workforce.com combined. It is the gold standard for finding a background screening firm.

The Directory consist of several sections to guide businesses quickly to the company that will serve them best:

1. U. S. Domestic Section (firms are listed by their location, State by State)
2. **International Section (firms that conduct background screening internationally)**
3. Vendor Showcase (firms that provide services to the background screening industry presented by categories.
4. Alphabetical listing

The Directory has over 1,000 firms listed and is continuously growing.

PreemploymentDirectory.com is the first and only online directory to showcase International background screening firms. Our goal is to make it easy for businesses to find background screening firms to conduct international background investigations to meet their business needs.

The International Section is set up for searches by country to make it easy for a business to locate a firm to meet their screening needs. Business can simply click on the country of their choice and the background

screening firms that conduct employment screenings and verifications in the identified country will instantly show up.

As an added feature, our Platinum Members that have selected the International Section for their listing have their live linked logo posted at the top of the page in the International Section (see the screen shot at top of the page) and also posted at the top of the page of our information rich **International Resource Center**.

The International Section artfully combines an online directory and the **International Resource Center** which is rapidly becoming a major resource for people who conduct business in the international arena. It is packed with useful information on data protection laws, terrorist search sources, international training resources, information on international holidays, time zones, cities, culture and much more. You no longer need to look in multiple places to find the information you need.

Visit the International Section by going to www.PreemploymentDirectory.com, click on 'Click Here To find Background Screening Firm' and then scroll down to the International Section.

Please contact Barry Nixon at wbnixon@aol.com or 949-770-5264 for additional information.

Platinum Membership has it Privileges:



Platinum Membership Offers You The Following Services:

1. You are provided a full page for your advertising message.
2. Your web site URL appears with your listing and is linked to your web site so potential clients can go directly to you.
3. You get a pop up email message that goes directly to your Sales Team.
4. Your logo will rotate on the front page which means businesses will see your listing before they even enter the Directory giving you a substantial advantage over non Platinum members.
5. Your logo will placed at the top of the page along with other Platinum member's logos in the alphabetical and International section.
6. On your specific Alphabetical and International page your firm's logo will appear at the top ahead of all other non Platinum listings.
7. You can place announcements, press releases and articles in ***The Background Buzz*** at no additional charge to you..
8. We will write a Feature Article on your CEO or other key executive that will appear in The Background Bistro Column of ***The Background Buzz***.
9. You can update your ad copy at no charge if you introduce new products and services or your marketing campaign changes.
10. Your listing Platinum Membership Listing is posted on our other 'Platinum Only' websites.
11. You can place articles in the Background Screening Resource Center section of PreemploymentDirectory.com that have embedded hyperlinks to your listing.
12. You can place up to a 100 word profile along with your logo and contact information in the winter and summer Suppliers to the Background Screening Industry Directory. This is a value added service to our Platinum members and is complimentary to you.

Exclusive Platinum Promotional Opportunities:

1. You can purchase a Diamond Sponsorship which will place your logo with a live link directly to your web site on the landing page of the Directory (see www.PreemploymentDirectory.com.) This means that businesses will go directly to your web site before they enter the Directory. This will give you 'first contact' advantage at closing them before your competitors even get a chance to sell. A maximum of ten logos will be given this priority placement to maximize your exposure.
2. Diamond Sponsors are periodically interviewed to make comments for articles we are submitting for publication in relevant industry publications. We mention your firm as often as possible.
3. Given our visibility in the human resource and security communities we are frequently contacted by firms interested in sourcing background screening firms or through our workplace violence consulting learn about firms who are searching for a background screening firm and we refer them to our Platinum members.
4. Diamond Sponsors are given the opportunity to include articles in the Background Screening Column in our industry leading publication, **The Workplace Violence Prevention eReport**, which is distributed to thousands of HR, Security, Risk Management and General Management personnel.

Platinum Membership Annual Fee - \$650.00 (Special Discount Rate for NAPBS members is \$550.00)

Gold Membership Annual Fee - \$450.00

One time set up fee - \$75.0 (this is a one time fee for new listings)

Duration of Listings: All listings are for a 12 month period.

Additional Op

tions for Platinum members - Multiple State or Country listings at a 50% discounted rate

Special Directory of Suppliers To the Background Screening Industry



In 2011 we will once again publish and distribute our ***Special Directory of Suppliers to the Background Screening Industry*** to more than 1,600 firms in the background screening industry both online and in hardcopy.

We have added a section for International background screening firms that serve as providers to U.S. background screening.

The Special Directory is an exclusive listing of the Platinum Members listed in the **Vendor Showcase** section of PreemploymentDirectory.com. It is a value-added service that we provide to our Platinum Members on a complimentary basis.

To become a Platinum Member and to have your company listed in the next Special Directory contact Barry Nixon today at wbnixon@aol.com or 949-770-5264. We publish the Special Directory in January and July.

Are You Interested In Creating More Selling Opportunities For Your Firm?

We have created an ingenious way to connect our Platinum members to more businesses and a way to gain competitive advantage. This concept has the potential to create a huge amount sales activity for you.



You have heard the saying 'the early bird gets the worm,' well we have discovered a simple, but eloquent way for your firm to get to more business before your competitors. You will have the first opportunity to close business before competitors get into the picture. Reaching employers first will give you the competitive edge.

***You will have the opportunity to close more employers
before your competitors ever see them!***

Our solution is the Diamond Sponsorship which - will place your logo and live link directly in employers line of sight on the landing page of www.PreemploymentDirectory.com even before they actually enter the Directory. Your live logo will take them directly to your web site.

This prime location will make it easy for businesses to find you quickly!

This is a your chance to stand out and be seen. There will only be a very limited number of these advertisement opportunities on the landing page (go to www.PreemploymentDirectory.com.) This will maximize the opportunity for your firm to be selected and the limited number of firms on the front page will virtually guarantee that your firm will be seen by more businesses.

***A Diamond Sponsorship will allow you to beat your competitors
to the punch and close more business.***

In addition, a Diamond Sponsorship will reinforce your marketing message and help your search engine placement. The Diamond Sponsorship will help search engine spiders, crawlers, robots and bots notice your site and help increase your position on search sites which also increases your exposure.

The Diamond Sponsorship have been specially priced to maximize the return on your valuable marketing dollars.

Diamond Sponsorship Rates		
13 Weeks	26 Weeks	52 Weeks
\$350	\$550.00	\$750.00
(\$26.92/ wk)	(\$21.15/ wk)	(\$14.42/ wk)
A 5% discount will be given for full payment of 52 Week contract.		

***Remember there are only a limited number of slots available
and placement is based on a first-come, first-served basis.***

Contact Barry Nixon today at wbnixon@aol.com to reserve your Diamond sponsorship!

The Background Buzz

“The News & Information Source for Professional Background Screeners”



Advertising Opportunities

Promote your Brand, Product and Services with your advertising message. All ad sizes Includes a live link to your web site. Placement orders are based on a first come, first serve basis starting at the beginning of the newsletter.

The Background Buzz is published monthly and distributed to over 1,600 firms in the background screening industry and to more than 3,000 professionals in the industry. For further information contact W. Barry Nixon at wbnixon@PreemploymentDirectory.com or directly on 1-949-770-5264.

Full Page

Feature your firm in a full page advertisement including your logo with live link to your web site and marketing message.

One edition - \$800; 3-8 editions - \$750 per edition; 9-12 editions - \$700 per edition

Three Fourths Page

Feature your firm in a $\frac{3}{4}$ page advertisement including your logo with live link to your web site and marketing message.

One edition - \$600; 3-8 editions - \$550 per edition; 9-12 editions - \$500 per edition

Half Page

Feature your firm in a $\frac{1}{2}$ page advertisement including your logo with live link to your web site and marketing message.

One edition \$450; 3-8 editions - \$ 425 per edition; 9-12 editions - \$400 per edition

One Third Page

Feature your firm in a 1/3rd page advertisement including your logo with live link to your web site and narrative.

One edition \$400; 3-8 editions - \$350 per edition; 9-12 editions - \$350 per edition

Top of Page – Gold Sponsor

\$550.00 (based on seniority as advertiser) 6 Edition minimum

Special Columns: PRRN Update and Legal Challenges

Per edition - \$500: Must reserve in at least three month increments

PRRN Update - Feature your firm with the ad size of your choice.

Pricing based on prices listed above. Must reserve in at least three month increments

The Legal Challenge Advertising Rate Sheet



Why Should You Sponsor The Legal Challenge?

Your goal is too maximize the number of views of your advertisement to stimulate interest in your service and products, and **The Legal Challenge** delivers this in two powerful ways:

- First, **The Legal Challenge** has been the most clicked on and viewed item in *The Background Buzz* since it was introduced.
- Second, **The Legal Challenge** will give your advertisement multiple views because your ad appears on the question page as well as on each page with each answer. This means that when someone selects an incorrect answer they will see your ad as well as when they select the correct answer. At minimum, a person that clicks on **The Legal Challenge** will see your advertisement twice or in some cases even more if they keep choosing the wrong answer.
- Third, your ad in **The Legal Challenge** column will appears in the 3rd position which is a prime placement that will maximize readership and visibility.

The Legal Challenge delivers multiple views for your advertisement to maximize your value and increase your sales opportunities.

Description

The Legal Challenge is a regular appearing column in *The Background Buzz* that poses a legal question to challenge readers' knowledge of legal background screening practices. Each question is multiple choice and when a reader chooses a response that is correct they are congratulated or if they choose an incorrect answer they are prompted to try again.

Advertisement Size:

1/3 page	675 pixels width x 245 pixels height	JPG or GIF format under 60 kilobyte
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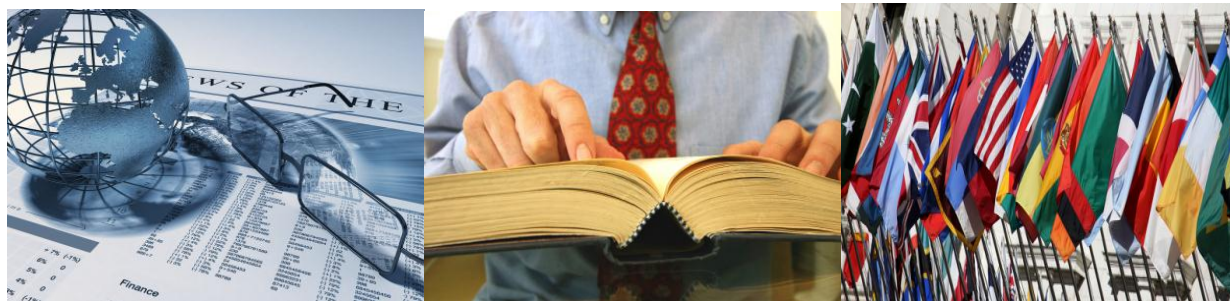
Sponsorship Rate:

- \$450.00 per edition, no multiple edition discount
- Minimum advertisement campaign must be for at least 3 editions
- Only advertisers choosing a campaign of 12 editions will retain automatic renewal rights

To Place Your Order to Sponsor **The Legal Challenge** in the next edition of *The Background Buzz* contact Barry Nixon at wbnixon@aol.com or on 949-770-5264.

The International Legal Challenge

Advertising Rate Sheet



Why Should You Sponsor The International Legal Challenge?

Your goal is too maximize the number of views of your advertisement to stimulate interest in your service and products, and The **International** Legal Challenge delivers this in two powerful ways:

- First, **The International Legal Challenge** has been the most clicked on and viewed item in *The Background Buzz* since it was introduced.
- Second, **The Legal Challenge** will give your advertisement multiple views because your ad appears on the question page as well as on each page with each answer. This means that when someone selects an incorrect answer they will see your ad as well as when they select the correct answer. At minimum, a person that clicks on **The International Legal Challenge** will see your advertisement twice or in some cases even more if they keep choosing the wrong answer.
- Third, your ad in **The International Legal Challenge** column will appears in the 3rd position which is a prime placement that will maximize readership and visibility.

The Legal Challenge delivers multiple views for your advertisement to maximize your value and increase your sales opportunities.

Description

The International Legal Challenge column will appear regularly in *The Background Buzz* and will pose a legal question to challenge readers' knowledge of international background screening practices. Questions will be multiple choice or true/false. When a reader chooses a response that is correct they are congratulated or if they choose an incorrect answer they are prompted to try again.

Advertisement Size:

Ad Size	Dimensions	Format
1/3 page (Horizontal)	675 pixels width x 245 pixels height	JPG or GIF format under 60 kilobyte
1/2 page (Horizontal)	675 pixels width x 345 pixels height	JPG or GIF format under 75 kilobyte

Sponsorship Rate:

- \$450.00 per edition for 1/3 page ad and \$650.00 for 1/2 page ad
- Minimum advertising campaign must be for at least 3 editions
- Only advertisers choosing a campaign of 12 editions will retain automatic renewal rights

To Place Your Order to Sponsor **The International Legal Challenge** in the next edition of *The Background Buzz* contact Barry Nixon at wbnixon@aol.com or on 949-770-5264.

Public Record Update



The purpose of this column is to give Provider and Background Screening firms important information regarding public records which is one of the cornerstones of record retrieval for background checks.

The Public Record Update is sourced from The Public Record Update Newsletter which is a monthly electronic newsletter that reports on changes and current events affecting the Public Record industry. The Public Record Update Newsletter is published by BRB Publications, Inc. and this update is published with their permission.

To directly access The Public Record Update Newsletter or subscribe go to <http://www.brbpublications.com/freeresources/pubrecsites.aspx>

Sponsor this special column to improve the placement of your ad.

Sponsorship Rate:

- \$450.00 per edition for 1/3 page ad (contact Barry for pricing of other size advertisements), no multiple edition discount
- Minimum advertisement campaign must be for at least 3 editions
- Only advertisers choosing a campaign of 12 editions will retain automatic renewal rights

To Place Your Order to Sponsor **The Legal Challenge** in the next edition of *The Background Buzz* contact Barry Nixon at wbnixon@aol.com or on 949-770-5264.

Public Record Update



The purpose of this column is to give Provider and Background Screening firms important information regarding public records which is one of the cornerstones of record retrieval for background checks.

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To directly access The Public Record Update Newsletter or subscribe go to <http://www.brbpublications.com/freesources/pubrecsites.aspx>

Sponsor this special column to improve the placement of your ad.

Sponsorship Rate:

- \$450.00 per edition **for 1/3 page ad (contact Barry for pricing of other size advertisements)**, no multiple edition discount
- Minimum advertisement campaign must be for at least 3 editions
- Only advertisers choosing a campaign of 12 editions will retain automatic renewal rights

To Place Your Order to Sponsor **The Legal Challenge** in the next edition of *The Background Buzz* contact Barry Nixon at wbnixon@aol.com or on 949-770-5264.



Press Release, Announcement & Article Services



Why send your press releases all around the globe with national press release services with the hope that they will reach the people you want to see them?

As the undisputed leader in online communications in the background screening industry we are pleased to offer you the opportunity to have your new product, services or other company announcement information announced in our very popular online newsletter, ***The Background Buzz***.

Since we are focused specifically on the background screening industry your announcement will reach the exact target audience you want to communicate with.

The Background Buzz is distributed monthly to more than 1,600 background screening firms and your message will be placed directly on the desk top of leaders in the industry.

So the next time you want to communicate a message directly within the industry contact us to put your information into ***The Background Buzz***.

Press Release, Announcement & Article Services		
Service	Rates	Format
Press Release	\$250.00 for up to 400 words; \$1.00 per word over 400	Microsoft Word; logo in JPEG
Article	\$400.00 for up to 700 words; \$1.00 per word over 700	Microsoft Word; logo in JPEG

Contact Information:

W. Barry Nixon
 Email - wbnixon@aol.com
 Phone – 949-770-5264
 Fax – 949-597-0977

The Quick and Easy Way to Put Your Marketing Message Directly in Front of Your Clients and Prospects



eDirect Campaigns

An eDirect Campaign will put your company's advertising message directly on the desk top of more than 1,600 firms in the background screening industry. Your eDirect mail Campaign is delivered directly to your target market. Each eDirect Campaign will only include one advertisement which means you will have an exclusive audience with our readership. No competing ads or messages.

Each campaign will include your exclusive advertising message along with one article with relevant information that will be of interest to our readers. This is a tremendous opportunity to promote your services and to get maximum promotional value.

You choose the size of your display advertisement which will be hyper-linked to your website.

Please note that eDirect Mail Campaigns are not available during the last week of the month since this is when *The Background Buzz* is distributed and we strictly want to honor our commitment to not inundate our readers with emails. The exception to this rule may be pre-conference announcements.

After each campaign we will provide you with a report that identifies the click through rate to your web site.

ePromotional Announcements and Releases

An ePromotional Announcement or Release to the 1,600 plus firms in the background screening industry in our database will deliver your important message directly to the target audience you want to reach when you want to reach them. You no longer have to hope that they see your message in a Google Alert, media release or monthly publication.

Our standard announcement will include up to 400 words. Please see the rates and specifications listed at the end of this description for more details.

We provide you with a report that identifies the click through rate to your web site.

Contact me to get started with this great opportunity to put your message directly in front of your target audience. Email me to sign up at wbnixon@preemploymentdirectory.com or call me at 949-770-5264.

Sponsored ePromotional Announcements or Releases

# of Words	Text Format	Logo	Rates
Up to 400 words	PDF	JPG or GIF format	\$450.00
More than 400 words	PDF	JPG or GIF format	\$450.00 plus \$1.00 per word over 400 words

eDirect Campaigns

Ad Size	Dimensions	Format	Rates
1/3 horizontal page	675 x 245 pixels	JPG under 60 kilobyte	\$650.00
1/2 horizontal page	675 x 345 pixels	JPG under 75 kilobyte	\$800.00



Private Label Ezine Newsletter Service

We can help you have a high quality custom online newsletter to help nurture your relationship with your clients, generate more sales and attract new clients.

Our customized newsletter service will take over your newsletter task or create a new one for you. We manage the entire process for you.

We conduct extensive research to find the right articles for our very popular online newsletter *The Background Buzz* and you can put our research to use for you. Using the information rich content from *The Background Buzz* (minus the ads and competitors information) we will create a custom newsletter for you.

Let us simplify your workload!

Use your staff's time to do more valuable work and save all the hassle of researching or writing articles, formatting and managing all the other ezine tasks with our customized ezine process. We make it simple for you by creating a complete online newsletter for you that includes creating a unique header that matches your company colors, incorporates your logo and supports your brand, suggest names for your webzine and a template format for your webzine.

We emailed you a draft of your newsletter for your review and approval. Once you approve your newsletter we send you a complete newsletter ready for distribution. Its that easy and saves you and/or your staff hours of work.

Frequency of Services	Number of Editions	Fee For Services
Monthly	12	\$1,500.00*
Bi-monthly	6	\$900.00
Quarterly	4	\$700.00
* Platinum Members of PreemploymentDirectory.com receive a 10% discount on the 12 month frequency; their annual rate is \$1,350.00 (other levels of services not discounted)		

If you already have a webzine set up, but want to take advantage of our focused research on the background screening industry we can also provide just articles to meet your needs as well. If you are interested in this service please contact us for a quote.

Contact W. Barry Nixon at 949-770-5264 or at wbnixon@aol.com for more information.

The 2012 Background Screening Buyers Guide



The 2012 Background Screening Buyers Guide is the only professional publication to exclusively focus on employment screening practices. The Buyers Guide is a comprehensive **resource** of the top background screening, investigations and drug testing firms. Human Resource, Talent Management, Staffing and Security professionals will find the Buyers Guide to be a very useful tool to **quickly and easily find** a screening firm to meet their needs. The Buyers Guide puts the background screening industry at the fingertips of hiring managers and Human Resources professionals searching for firms in the employment screening industry. In addition, the Buyers Guide includes expert guidance on 'How to Select a Background Screening Firm.'

The Buyers Guide is an indispensable resource and reference tool for Employment, Talent Management, Human Resource, Staffing and Security professional.

The Buyers Guide is an annual publication and **advertising opportunities will be available beginning January 2012.**

Don't miss this fabulous opportunity to showcase your service offerings directly to Human Resources Managers. We will send 10,000 Buyers Guides directly to Human Resources Managers and also distribute copies at numerous HR Conferences.

[Click here to get more information](#) about **The 2012 Background Screening Buyers Guide** and to reserve your space today. Contact Barry Nixon today to sign up for this exclusive opportunity to promote your business! Barry can be reached at wbnixon@preemploymentdirectory.com or 1-949-770-5264.